

Professional Indemnity Appetite

Whether your client is a local accountant, architect, large software developer or a specialist telecommunications consultancy, we have the knowledge, ability and expertise to come up with the PI policy they need, working with you to ensure that we understand and meet their requirements. If your client needs it, we can also offer Public & Products Liability and Employers Liability under the same policy.

We're happy to underwrite both the traditional professions and the vast majority of companies or individuals who have to carry E&O cover, providing A rated* cover on all PI risks. We can also provide PI for overseas domiciled subsidiaries as well as the USA. Our team write primary and excess layer PI.

Listed below are the main professions we underwrite. If you don't see a particular profession listed then please ask us - our underwriting contacts are provided on the back page.

Our Insurer Ratings

Westfield Speciality Managing Agency Ltd

A.M. Best-rated 'A+'

Standard and Poor's-rated 'A+'

Hiscox

A.M. Best-rated 'A'

Standard and Poor's-rated 'A'





Accountants

Book-keeping
General accountancy and Compliance Taxation
Management Consultancy
Payroll

Architects & Designers

Alteration (Inc. Housing, Public Sector, Rail and Utilities)
Bathroom and Kitchen Design (no installation)
Exhibition Design
Draughting Services
Feasibility Studies
Garden (inc. Landscape) Designers
Interior Design (structural/non-structural)
New Buildings (inc. Housing, Public Sector, Rail and Utilities)
Planning Supervision (CDM Regs)
Product Design
Town Planning

Design & Construction

Builders (Design only & Design & Construct)
Closed Circuit Television Installation
Conservatory Installation
Ductwork Installation
Garage & Shed Erection
Gas Fitter
HVAC
Road Surfacing Contractors
Sprinkler Installation

Engineers

Acoustic
Building Services
Civil
Electrical
HVAC
Lift Design
Manufacturing (Precision)
Mechanical & Electrical Building Services
Mechanical (process control & production line)
Project Coordination
Project Management
Refrigeration
Structural

IT & Telecoms

Application Service Provider
Business Process
Cabling (internal/external)
CCTV Installation, Maintenance & Repair
Database Management, Migration & Removal
Data Protection Consultant
Data Storage and Processing

Domain Name Registration
Hardware Design
Hardware Installation, Maintenance & Repair
Hardware Leasing/Rental
Hardware Sales & Distribution
Internet Service Providers (resale only)
IT Consultancy
IT Facilities Management
IT Outsourcing
IT Interim Management
IT Project Management
IT Recruitment
IT Security Consultancy
IT Training
Network Design
Network & Systems Support
Search Engine Optimisation
Server Hosting
Software Consultancy
Software Development & Customisation
Software Installation
Software Maintenance & Support
Systems Integration
Software Testing
Telecoms Airtime Resale
Telecoms Consultancy
Video Conferencing
Website Design & Maintenance
Website Hosting

Manufacturers and Suppliers (inc. Design)

Manufacturers' and Suppliers' PI is aimed at businesses providing design, advice and consultancy; or who are involved in the design, specification and formulation of any product where their clients are increasingly expecting them to carry PI cover.

Marketing & Advertising

Advertising Agency
Brand Consultancy and Design
Communication Consultancy
Conference and Exhibition Organiser
Copywriting
Graphic Design (inc. Print services)
Illustrators
Marketing Consultancy
Media Space B-ooking (inc. TV & Radio)
Public Relations Consultancy
Sales Promotion Agency
Telesales and Telemarketing

Surveyors & Valuers

RICS Surveyors
Building Surveyors
Commercial Valuation (exc. Lending)
Damp & Rot Surveyors
Dilapidations
Estate & Letting Agents

Land Agency
Planning Consultancy
Quantity Surveying
Rating Consultancy

Miscellaneous Consultants

Agricultural Consultant
Air Conditioning Consultant
Animal and Wildlife Consultant
Automation Consultant
Brewing Consultant
Compliance Consultant
Cost Consultant
Disaster Recovery & Risk Management Consultant
Drainage Consultant
Economic Forecasting Consultant
Education Consultant
Emigration/Immigration Consultant
Energy Conservation Consultant
Environmental Consultant
Export/Import Consultant
Fisheries Consultant
Food Safety and Hygiene Consultant
Forestry Consultant
Health & Safety Consultant
Horticulture Consultant
Hotel & Catering Consultant
Human Resources (Personnel) Consultant
Image Consultant
Insulation Consultant
Interim Management
Leisure Consultant
Licensing Consultant
Logistics Consultant
Management & Business Consultant
Medical & Scientific Consultant
Occupational Health Consultant
Pest Control Consultant
Pharmaceutical Consultant
Procurement Consultant

Quality Assurance Consultant
Recruitment & Employment Consultant
(inc. Executive Search)
Science and Research Consultant
Textile Consultant & Designers
Traffic Consultant
Training Consultant
Transport Consultant
Vibration Consultant

Other Professions

Actuaries
Arbitrator
Archivist
Aromatherapy
Archaeologist
Art Critic
Art Dealer/Valuer
Asbestos Management Surveys
Authors (inc. Technical)
Business Transfer Agent
Cartographer
Company Search Agency
Draughtsman
Fashion Design
Hypnotherapists
Legal Costs Drafting
Logistics Consultancy
Loss Adjustors/Assessors
Marriage Guidance Counselling
Mediator
Outsourcing Services
Patent and Trademark Agent
Proof Readers
Residents Associations
Speech Therapists
Statisticians
Trade Associations
Translators & Interpreters



Underwriting Contacts

In the first instance all quotations should be sent to financiallines@glemham.com.
If you'd like to get in touch directly with one of our underwriters please contact:



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